

# 2017-18 95<sup>TH</sup> Annual Report

**LEICHHARDT BOWLING AND  
RECREATION CLUB LIMITED**

**ABN: 29 000 896 560**



**2017/18**

**LEICHHARDT BOWLING & RECREATION CLUB  
LTD**



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# NOTICE

## 95th ANNUAL GENERAL MEETING

Notice is hereby given that the 95<sup>th</sup> annual general meeting of the ordinary and life members of the Leichhardt Bowling and Recreation Club Limited will be held at the registered office being 88-92 Piper street Leichhardt NSW, on Sunday, 4<sup>th</sup> November 2018 at 10:30am.

Members requiring detailed information from the auditor are requested to put their questions in writing at least 10 days prior to the meeting, and deliver their questions to the secretary manager.

### **AGENDA** (article 57)

1. Apologies
2. To Confirm the Minutes of the 94<sup>th</sup> Annual General Meeting, held on Sunday 29<sup>th</sup> October 2017.
3. To receive, consider and adopt the Directors Report;
4. To confirm that pursuant to section 41j of the Registered Clubs Act 1976 all of the assets of the club are “core assets” (except for shares held with IAG totaling \$2,487)
5. To adopt the 2018 Annual Report, Financial Report and Independent Auditor’s Report.
6. Declaration of ballot for the election of directors for the ensuing year.
7. To elect a patron or patrons.
8. Approval of benefits to members.
9. General business.

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# OFFICE HOLDERS & BEARERS 2017-18

## **Chairperson**

Greg King / Kathleen Scott

## **Treasurer**

David Arnott

## **Deputy Chair**

Edward Burgess

Kathleen Scott

Scott Bowers

## **Directors**

David Smedley

Rhonda McCartney

Peter Drummond / Gary Talbot

## **Secretary Manager**

Daniel Hitchcock

## **Auditor**

Martin Le Marchant

Bishop Collins

## **Membership as at 30<sup>th</sup> June 2018**

Life and ordinary members ... 1381

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# CHAIRPERSONS REPORT

Dear Valued Members,

On behalf of the Board of Directors, I present our annual report for the year 2017/2018. This was a turbulent 12 months where we made several key decisions which required time consuming commitment from all the board members. I would like to thank the board members for their huge contribution during the past year.

I would like to thank the management team for their efforts over the past year along with all the bar staff, our greens keeper and our chef with his team in the kitchen.

Thank you to our sponsors for their generosity towards both bowls clubs.

A not-for-profit club, such as ours, would not function if it were not for our team of supportive volunteers who give generously their time and skills on a regular basis.

Congratulations to all the winning Lady and Men bowlers on their victories. Key achievements include: -

- Grade 6 Men's Pennants made it to the playoffs
- Lady bowlers retained the Bayside Shield

The past year has seen some improvements to the aesthetics of the club. We were finally able to bowl on Green # 2, the dining room was partially painted and table tops were replaced. We purchased comfortable outdoor furniture for the veranda and created ambient lighting in the outdoor function area.

LB&RC has maintained a strong commitment to our local community. The club has provided a venue and facilities for weekly community events that include Swing/Rock & Roll Dance classes, Line Dancing classes, Quilting Group, and a Children's Musical Play Group. The local high school conducts Recreational Lawn Bowls here as part of their weekly sport along with Special Education Students Bowls activities. LB&RC hosted a successful charity day for Detour House that was attended by prominent local politicians.

Finally, I would like to thank you, the members, for your support over the past year. There are major decisions to be made regarding the future of our club and I urge you to continue supporting all aspects of LB&RC.

KATHLEEN SCOTT – ACTING CHAIR PERSON

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# SECRETARYS REPORT

Dear Members

I would like to firstly thank all the members for there support of the club over the past 12 months, to the bowlers who continue to represent our Club at a high standard both on and off the greens. I would like to thank our substantial volunteer workforce who provided their time freely for the benefit of our Club including both bowling committees, The Board and I certainly appreciate your support and you are to be congratulated on your amazing efforts. To the directors who have volunteered their time and efforts into working towards our business goals, a special thank you must be given to the outgoing treasurer David Arnott. David has not sought re-election this year after serving the club for seven years, he has been a much-appreciated asset to the Club during his tenure as Treasurer and will be missed. Also, the club has seen the retirement of its longest serving admin officer Debra Shelton. Debra worked in the office for 35 years and is moving onto the next stage of her life, I wish her the very best.

Another poor financial result has been recorded as is evident in this current financial report, however some positives are noticed in the following areas.

Bar trading is up \$45k year on year and represents stronger patronage to the club, this in turn is evident by more functions especially in the outdoor area and an increase in hire income. Tab & Keno revenues continue to remain consistent with last year posting a profit of 66K. Our biggest challenge is gaming revenue, this has been evident over the past two years however significantly has dropped \$63K in net profit on last year which also was a poor performing year. Our club is behind the 8 ball with its current gaming area, the lack of a “smoking gaming room” in our opinion is a major factor in determining this, also lack of modern technology such as TITO (ticket in/ ticket out) is another cause to discourage patronage in this area. Many members may believe that the demographics of the area is the reason behind the significant drop in turnover and profit however many local establishments i.e. hotels, are performing quite strongly in this regard.

Your board and management recognise the above and realise that the club’s current income streams will not be able to sustain the operations into the long term future, whilst bar trading is up and continues to rise year on year, general operational costs are also on the rise such as general expenses operating core assets such as, the bowling greens, utility’s (electricity, Gas, water) & waste and recycling services.

The heaviest impact to the clubs expenses is council rates which has risen to over \$63k, with nothing being delivered in return, every land owner pays rates however being identified as a commercial premises we don’t even have our waste collected, talks are currently in progress with the council regarding this issue and I would like to thank our closest club “Balmain

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bowling” for its partnership in this matter as they also are as affected as we are. Many other departments have been impacted by the higher outgoings such as maintenance which cannot be supported with the current cash flow. We have an aging building which needs general maintenance year-round, many options to improve the facilities cannot be implemented without a steady cashflow.

The above notwithstanding, this year we have continued to deliver a local community asset that all can enjoy, the high usage of the playground and outdoor area especially on the weekends prove that the future of the club lies with the local families. Total membership numbers have risen to 1381, with bowling numbers unfortunately dropping to 83 in total of which only 62% are actively participating in lawn bowls.

Members benefits have been realised at \$60K which is discounts received on drink purchases, and is the driving factor in increasing our membership numbers. Weekly regular events are being attended by the local community as it is an important aspect of any club to provide a space and facility to be utilized by local groups. Weekly karaoke is keeping the doors open longer on a Friday night, Cheeky tunes for the kids on a Friday morning is becoming more and more popular, and our dancing on a Monday night and line dancing Tuesdays are also assisting in the flow of weekly traffic.

The board have been tirelessly looking at options and strategies to secure the future of your club, once that perfect solution is found all members will be made aware of their options immediately, and we will encourage all members to have a voice in the decision-making process, after all, the Club belongs to its members.

In closing I would like to thank all the staff for their support and work throughout the year especially Bar Manager Jan Priest. And again, to all the members who continue to support your local club, my thanks.

DANIEL HITCHCOCK – SECRETARY MANAGER

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# TREASURERS REPORT

I would like to once again thank members and their guests for their continued support during the year by utilising the facilities and entertainment offered by the Club. The clubs operating revenue of \$1,438,973 represented a growth of \$147,726 on revenue achieved last year of \$1,291,247. The major area of revenue growth was from Restaurant whilst Bar revenue growth mostly offset the continued decline in gaming revenue.

Despite the revenue performance, a trading loss of \$242,692 was incurred compared to a \$153,101 loss last year. This loss resulted from the continued decline in poker machine net clearances, combined with the additional costs associated with the club managed restaurant being wages and catering supplies. Despite most other expense (excluding restaurant) areas reflecting savings in expenditure, increased electricity, insurance and employee leave entitlements mostly offset these savings to deliver other expenses at a level slightly higher compared to last year.

The cash generated from operations during the year was obviously impacted by this trading loss with \$6,045 cash consumed this year. This however was an improvement notwithstanding the extra restaurant costs incurred when compared to cash consumed of \$10,424 last year and \$29,401 in 2016. This result in combination with further asset investment of \$42,829 during the year resulted in the club's net cash position dropping to \$157,804 down from \$206,296 last year.

I would like to thank Daniel, Jan, Debra and all our Staff for their support and the significant role they play in delivering the frontline services to our members and guests.

Thank you to all members and their guests for their patronage and for their own promotion of the Club to introduce and welcome new members.

I again would like to thank our bowls committees for their ongoing management and development of the sport. Thank you to Steve and his greens staff for the maintenance and excellent presentation of our bowling greens.

Congratulations to all those players that were successful in their respective championship games and to our pennant teams who performed very well in competition this year.

In closing I would like to offer my sincere condolences to all that have lost a family member or friend during the past year.

DAVID ARNOTT - TREASURER